APPENDIX G: 01

360° Assessment

Raters					
Fostering Teamwork	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
When working in a team, the employee demonstrates commitment to team cohesiveness and success.	0	0	0	0	0
The employee contributes to the team by engaging members in the decision-making process.	0	\circ	0	\circ	0
When working in a team, the employee makes sure that sufficient attention is given to both task accomplishment and interpersonal relationships.	0	0	0	0	0
The employee fosters collaboration and a sense of community when working in a team.	0	0	0	0	0
Building Positive Relationships	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
The employee listens and communicates in supportive ways when people share their problems.	0	0	0	0	0
The employee fosters trust and openness by showing understanding of others' points of view.	0	0	0	0	0
The employee demonstrates empathy and personal concern for teammates.	0	0	0	0	0
The employee demonstrates compassion and sensitivity toward others who may be facing difficulties.	0	0	0	0	0
Empowering People	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
The employee regularly encourages others to develop their strengths or improve their skills/business acumen.	0	0	0	0	0
The employee makes sure that others in the team have opportunities for personal growth and development.	0	0	0	0	0
The employee is a strong advocate and supporter of others.	0	0	0	0	0
The employee promotes teamwork by empowering others to make decisions.	0	0	0	0	0
Inspiring Innovation	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
The employee encourages others in the team to generate new ideas and methods.	0	0	0	0	0
The employee encourages others to follow through on new ideas they develop.	0	0	0	0	0
The employee regularly comes up with new, creative ideas for processes, products, or procedures.	0	0	0	0	0
The employee seeks opportunities for the team to experiment, think creatively, and learn by trial and error.	0	0	0	0	0
Enabling Change	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
When working on a team, the employee focuses on continuous improvement.	0	0	0	0	0
The employee inspires others to improve themselves personally and professionally.	0	\circ	0	0	0
The employee helps the team to be flexible so that it can adapt to constant changes.	0	0	0	0	0
The employee scans the environment and draws attention to new opportunities.	0	0	0	0	0
Co-creating the Future	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
When on a team, people depend on the employee to articulate a clear vision of where we are going.	0	0	0	0	0
The employee is able to keep the team focused on the big picture of shared goals.	0	\circ	0	0	0
"The employee is aware of a team's vision and strategy and is able to contribute to achieving both.	0	0	0	0	0

Fellows Program

APPENDIX G: 02

The employee has an ability to capture the imagination and commitment of others by talking about future possibilities.	0	0	0	0	0
Fostering Healthy Competition	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
The employee fosters a sense of competitiveness that helps teams perform at higher levels than other teams.	0	0	0	0	0
The employee monitors the strengths and weaknesses of the best competition and provides teams with information on how they measure up.	0	\circ	0	0	0
The employee creates a climate where individuals in a team want to achieve everhigher levels of performance.	0	\circ	0	\circ	0
The employee confronts problems directly to ensure that the job gets done at an outstanding level of effectiveness.	0	0	0	0	0
Exceeding Expectation	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
When working on a project, the employee has consistent and frequent contact with supervisors and other stakeholders to gather information on performance expectations.	0	0	0	0	0
The employee makes sure that the team is always aware of how well they are meeting expectations.	0	0	0	0	0
The employee assures that everything the team does is focused on better serving its stakeholders.	0	\circ	0	0	0
The employee makes sure that the team continually gathers information on how it can meet and exceed expectations.	0	\circ	0	0	0
Energizing People	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
The employee contributes to the team by motivating individuals to achieve the very highest levels of performance.	0	0	0	\circ	0
The employee values intense, hard work, and high productivity.	0	\circ	\circ	\circ	\circ
The employee establishes ambitious goals and challenges teammates to achieve performance levels above the competition.	0	0	0	0	0
The employee encourages speed and timeliness in producing outcomes.	\bigcirc	\bigcirc	\circ	\bigcirc	\bigcirc
Designing Reliable Systems	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
The employee consistently establishes efficient work processes that improve team's productivity.	0	0	0	0	0
The employee consistently uses data when analyzing problems to support decision-making processes.	0	0	0	0	0
The employee keeps close track of how the team is performing.	0	0	0	0	0
When working on a team, the employee fosters rational, systematic decision analysis to reduce the complexity of important issues.	0	\circ	0	0	0
Managing Coordination	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
The employee systematically analyzes problems to simplify complex issues for the team.	0	0	0	0	0
When managing a project, the employee coordinates regularly with people inside and outside the team.	0	0	0	0	0
The employee routinely shares information to facilitate coordination within and across teams.	0	0	0	0	0
The employee ensures that information is shared and understood by others.	\cap	$\overline{}$	$\overline{}$	$\overline{}$	$\overline{}$

APPENDIX G: 03

Optimizing Efficiency	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
The employee places a high priority on being very efficient and getting the work done right.	0	0	0	0	0
The employee focuses on efficiency by eliminating or reducing time and resource waste.	0	0	0	0	0
The employee uses a measurement system that consistently tracks work processes and outcomes.	0	0	0	0	0
The employee ensures accuracy and efficiency in their team's work.	0	0	0	0	0

Adapted from the University of Michigan's Ross School of Business Executive Education Leadership Assessment Feedback and Developing Adaptive Leaders for Turbulent Times: The Michigan Model of Leadership - Center for Positive Organizations. Full citations can be found at https://longwoodgardens.org/education/longwood-fellows-program.